

John Q. Public

48 Days to Success Drive ~ Franklin, TN 37064
615-373-7771 (home) 615-373-7771 (cell)
JohnQ@48days.com

Leader

Creative

Teachable

Flexible

Enthusiastic

Personable

Optimistic

Confident

Persuasive

Inspirational

Patient

Analytical

Rational

Bold

Calm

Consistent

Professional Skill Sets

Success Minded Team Player: Thrives in an environment where attention to detail coupled with independent creativity and corresponding action is a must to achieve organizational goals and directives.

Exceptional Networking/Relationship Building Skills: Consistently achieves desired results in competitive business environments through building and maintaining key relationships where long term sales success is not only achieved by *what* you know but *whom*.

Outstanding Business Administration Skills: Includes, but is not limited to, effective time management, goal setting, planning, organization, leadership, contracting, recruiting, training, management and inspiration, customer support and service – developed and demonstrated by 16 years of successful corporate representation and small business ownership.

Proven Selling Skills: Demonstrated by award winning success as a representative with two of the world's leading pharmaceutical companies and as an Independent Sales Director with one of the Nation's largest direct selling companies.

Work History

The Pampered Chef®,
Nashville TN - **Independent Sales Director**
12/97 to Present

Southwestern Business Resources,
Nashville, TN - **Healthcare IT Executive Recruiter**
12/07 to 12/08

Merck & Company,
Nashville, TN, - **Pharmaceutical Sales Representative**
12/95 to 12/97

Hoechst-Roussel Pharmaceuticals,
Philadelphia, PA, - **Advanced Sales Representative**
09/92 to 12/95

Education

Lafayette College, Easton, PA
Bachelor of Arts - Business and Economics